

TO THE SALESMEN
(God bless 'em)

If you salesmen wonder where we are,
We're hiding out at our favorite bar.
On any Friday after two
We're simply busy ducking you.

We're tired of hearing your yakity yak
With never so much as a pat on the back
For executing your sells and buys.
For all we care you can go and fry.

You're always trying to get the most
For some darn dog that gave up the ghost
And buy some blue chip under the bid
And when we don't you flip your lid.

You arrive for work at nine or ten;
We've got a day's work done by then.
You say goodbye by three or four;
It's more like five when we lock the door.

You charge into our trading room
You muss our desk and drink our rum
You steal our notes and pencils too;
Just keep on reading, we're not through with you.

We buy on the bid for our position
And right away we become your pigeon.
You retail the stuff on the wholesale offer
And want all the spread plus half a dollar.

We take all the risk of making the market;
Can't depend on the orders you left in the docket
And when we report that your order is filled
You give us that crap — "so sorry it was killed."

As for you guys who are always checking
Our markets, to try and catch us napping
And say "I've got an order coming up,
To buy a bundle of the stuff."

We're wise to you, it won't be long
Till back you come with those innocent stares;
Get us to lay a market firm on the line
Then you bang our bid with 500 shares.

When the Dow Jones averages are up 10.78
And the tape is as late as Ike's satellite;
Who wants to know if the offers are firm;
Only you salesmen after you've missed the turn.

So, if you wonder where we are
We're hiding out at our favorite bar;
On any Friday after two
We're simply busy ducking you.

But we love you anyway —

MERRY CHRISTMAS
The Traders



COCKTAILS DINNER
ENTERTAINMENT

OLYMPIC BOWL - DEC. 13, 1957

Seattle Security Traders Association

1957 Officers

PRESIDENT.....	EDGAR B. MacLEOD
VICE PRESIDENT.....	CLINTON FOULDS
TREASURER.....	ROBERT F. HENSHAW
SECRETARY.....	FRANK GRANAT

OFFICIAL MEMBERSHIP ROSTER

1957

BATEMAN, Homer J.	MacRAE, Robert M.
BERRYMAN, H. Clyde	MOREHEAD, Erwin
BOHRER, Leslie J.	MORFORD, H. James
BRADY, Edward	NATHANE, Robert A.
CALLAGHAN, James	NELSON, Martin
DOUGLAS, Donald C.	OPER, William
EASTER, Edward K.	PADEN, David
FOULDS, Clinton	PATTEN, Wm. T., Jr
GRANAT, Frank	PERRY, Leonard
HARTLEY, Talbot	PHILLIPS, Josef C.
HENSHAW, Robert F.	ROIIDE, John I.
HEMPHILL, Waldo	SANDERS, Sidney
JOHNSON, Paul	SCHLICHTING, Hugh R.
JONES, Howard W., Jr.	SOHA, Andrew M., Jr.
JONES, Jack	STEIN, Waldemar L.
LEWIS, John R.	TAYLOR, C. Arnold
MacLEOD, Edgar B.	YEADON, Gordon

INCOMING OFFICERS

for 1958

PRESIDENT.....	CLINTON FOULDS
VICE PRESIDENT.....	JOHN I. ROHDE
TREASURER.....	FRANK GRANAT
SECRETARY.....	C. ARNOLD TAYLOR

COMMITTEE MEMBERS FOR THIS YEAR'S CHRISTMAS PARTY

SID SANDERS, *Chairman*

HOMER BATEMAN	HOWARD JONES, JR.
CLYDE BERRYMAN	LEE LONCOSTY
CLINTON FOULDS	JACK ROHDE
FRANK GRANAT	DOUG SLAGERMAN
ROBERT HENSHAW	ARNOLD TAYLOR
PAUL JOHNSON	ROBERT WIGHT

MENU

MELBA TOAST	FRENCH ROLLS
DUNEGNESS CRAB COCKTAIL SUPREME	
CELERY EN BRANCHE	ICED ASSORTED OLIVES
☆	
ROAST PRIME RIB OF BEEF AU JUS	
STRING BEANS PAYSANNE	BAKED POTATO
GOLDEN GODDESS SALAD	

☆

STRAWBERRY COUPE ROMA

PETITS FOURS

COFFEE

FOSTER'S ELECTRIC BOARD
(NO MECHANICAL TROUBLE)

HIGH	51/8
LOW	2 1/4
DIVIDEND	100
STOCK	BOEING
CLOSE	38 5/8
OPEN	34
HIGH	3 7/8
LOW	3 1/8
LAST	38 1/2

LEDBETTER'S ELECTRIC BOARD
(STILL ALL JAZZED UP)

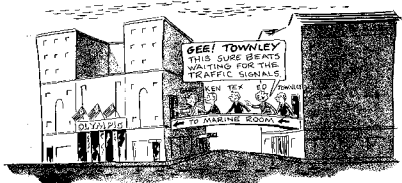
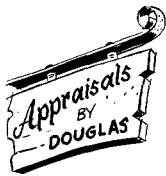
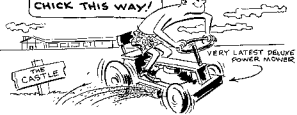
HIGH	51/8
LOW	2 1/4
DIVIDEND	100
STOCK	BOEING
CLOSE	38 5/8
OPEN	30
HIGH	26 7/8
LOW	28
LAST	26 3/4

I'LL CALL WEEDEN COLLECT!!!
I OUGHT TO BE ABLE TO GET
BETWEEN SID OR CLYDE
FOR AN EIGHTH.....



I WORK OFF PART
OF MY DRAW FOR
CHICK THIS WAY!

CALLAGHAN



SPUTNIK'S GOT NOTHIN' ON ME!



HONOLULU
BANKOK
THAILAND

CASBAH
(who's fending
the store?)
ROME

FOLLIES BERGERE
SHANNON
HOME

GONE WITH THE WIND

TRIPLEX
SUPERIOR PORTLAND CEMENT
NORTHWEST PORTLAND CEMENT
LONGBELL
DIAMOND STORES

PENDING

VOSS - CENTENNIAL - WYTON
HARBOR

WHAT IS A SALESMAN?

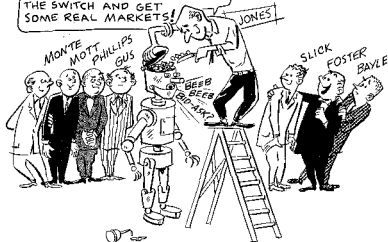
He's a lot of things ----
such as:

Customers Broker
Account Executive
Registered Representative
Customers Man
"My boy at ----"
Ladies Man
Source of the order clerk
Heckler of sales managers
Facilitator of partners
Berater of Floor Brokers and Specialists
Water of Traders
Individualist
He's the guy who checks a market thirty
times a day, gets an order, carries it
around in his pocket for a week. - no
one's gonna hurry him, no sir!



THE BOSSES' IDEA OF WHAT THEY WANT FOR A TRADER

SOON AS I GET THE ROCKS IN HIS
HEAD FELLOWS - WE'LL TURN ON
THE SWITCH AND GET
SOME REAL MARKETS!



CANADIAN OIL STOCK INDICES!



FOSTER'S ELECTRIC BOARD
(NO MISCHANCE (DOUBLE))

HIGH	61 3/8
LOW	29
ENDING STOCK	55 1/2
CLOSE	35 5/8
OPEN	35
HIGH	39
LOW	27 1/2
LAST	38 3/4



LEDBETTER'S ELECTRIC BOARD
(STILL ALL JAZZED UP)

HIGH	61 3/8
LOW	29
ENDING STOCK	55 1/2
CLOSE	35 5/8
OPEN	35
HIGH	39
LOW	27 1/2
LAST	38 3/4

I'LL CALL WEEDEN COLLECT!!
I OUGHT TO BE ABLE TO GET
BETWEEN SID OR CLYDE
FOR AN EIGHT.

